



# WHOLESALE, RETAIL AND SERVICES

**Representing businesses throughout the supply chain, including wholesalers, retailers and a wide variety of service providers, we understand what it takes to move goods and services to customers and clients.**

Companies must balance opportunities for growth with the need to maximize profit, compete for top salespeople and professional talent, and mitigate unauthorized sales of their products. Our experienced team advises on all types of legal issues impacting these clients, including business formation and planning, contracts, commercial financing, protection of intellectual property rights, litigation and disputes, labor and employment law, and real estate. We are experienced working with closely held and family-owned businesses and dealing with issues of succession planning, business ownership and growth.

## Wholesale

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We represent industries such as agribusiness, equipment and other manufactured hard goods, food and beverage, franchising, pharmaceuticals, software and technology, transportation and logistics in:

- Manufacturing, distribution and warehousing supply chains and logistics
- Dealer sales and distribution agreements
- Licensing agreements
- Creditors' rights/collections
- Regulatory compliance
- Resale controls

- Antitrust

## Retail

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We provide guidance to big box stores, luxury brands, restaurants and financial institutions, as well as landlords, property managers and retail tenants for:

- Brick and mortar locations
- Online retailing
- Co-branding and co-marketing
- Advertising and promotions
- Employment policies and procedures
- Sales and commission agreements
- Ground leases, triple-net and percentage rent agreements

## Services

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We advise a wide range of service businesses, from restaurants and financial services to professionals and their organizations, including lawyers and law firms, CPA and accounting firms, corporate legal departments, health care systems, financial advisors, architects and engineers, on a broad range of strategic, organizational and operational issues:

- Entity formation – partnerships and limited liability partnerships (LLP)
- Business disputes
- Business divorces
- Joint ventures
- Executive employment agreements
- Mergers and acquisitions

## Related Practices

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Bankruptcy and Financial Restructuring

Commercial Finance  
Corporate and Securities  
Creditors' Rights  
Entertainment, Advertising and Media  
Immigration  
Intellectual Property  
Labor and Employment  
Litigation  
Mergers and Acquisitions  
Real Estate Law  
Tax  
White Collar Criminal and Regulatory Defense

## Related Industries

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Agribusiness, Beverage and Food  
Construction  
Financial Services  
Health Care  
Hospitality  
Insurance  
Manufacturing  
Municipalities  
Nonprofits  
Real Estate  
Software, Technology and Telecommunications  
Transportation and Logistics

## Related Attorneys

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Alana K. Ackels  
Katie Beaird  
Jean Pierre Boyea  
Christian J. Cowart  
Jonathan Farrokhnia  
Perrin B. Fourmy



Troy "T.J." Hales

Danica L. Mathes

Kassandra "Kassie" G. McLaughlin

Dania Duncan Moreno

David A. Walton

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